

Business Plan and Matters Related to Sustainability of Growth

OXIDE Corporation

(6521, TSE Growth) April 2023

Contents



1.2.Company informationOur strengths		2.	ngths Business portfolio		4. Overview of business	
		rengths				
Overview of company Management philosophy History Management team	High-quality sing techr Frequency conve	gle crystal growth hology ersion technology			Semiconductor business Healthcare business Frontier Technology business	
Į	5	6	-	7	-	
M& support fo	&A, or startups	SDGs/har coexistenc comm	rmonious ce with the nunity	Financ inforn	al/risk nation	
				Financia Manageme Busine Risk info	al results nt indicators ss plan ormation	



OXIDE

1 - Company information

- 2 Our strengths
- **3 Business portfolio**
- **4 Overview of business**
- 5 M&A, support for startups
- 6 SDGs/harmonious coexistence with the community
- 7 Financial/risk information



Overview of company (as of February 28, 2023)





Management philosophy

Be a global-niche-top company in single crystals and lasers

- Use the results of our research to benefit society, and provide key materials to the world
- Provide material solutions to customers and contribute to the development of society
- Develop products centered on single crystals, and continue to create future market opportunities



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History





M&A and business alliance initiatives

- Through being the recipient of business transfers from companies both in Japan and overseas, OXIDE has acquired a range of advanced optical technologies.
- We have accelerated the development of the business by generating chemical reactions between our own core technologies and technologies acquired from outside the Company.







Management team (at the time of publication)



President & CEO Yasunori Furukawa Doctor of Engineering

Founded the Company in October 2000 (Main career) National Institute for Materials Science



Vice President & CFO Masayuki Yamamoto

(Main career) The Shoko Chukin Bank, Ltd.



Director (Co-CTO) Hiroyuki Ishibashi Doctor of Science

(Main career) Hitachi Chemical Co., Ltd.



Director (in charge of Corporate Strategy) Seiji Uchida

(Main career) Citigroup Global Markets Japan Inc.



Director (Co-CTO) Kazuo Fujiura Doctor of Engineering

(Main career) Nippon Telegraph and Telephone Corporation

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Outside Directors, Audit & Supervisory Board Members,

Independent Officers (at the time of publication)





OXIDE

1 - Company information

2 - Our strengths

- **3 Business portfolio**
- 4 Overview of business
- 5 M&A, support for startups
- 6 SDGs/harmonious coexistence with the community
- 7 Financial/risk information



Our core technologies





[Core technology (1)] What are single crystals?

A single crystal is a substance in which the atomic and molecular arrangement is identical throughout.

The attributes and functions of single crystals are utilized in a variety of products encountered in daily life.

Examples of products that use single crystals



Solar panels



Quartz watches



Smartphones containing semiconductors



Solid-state lasers

[Core technology (1)] High-quality single crystal growth technology

- **OXIDE**
- Single crystal growth technology is the use of artificial methods to create in a short time (days to months) single crystals that would be formed over a long period (several hundred years) in the natural world.
- OXIDE Corporation has access to the Double-Crucible Czochralski (DCCZ) method developed at the National Institute for Materials Science (NIMS) in Tsukuba, Ibaraki prefecture.
- In addition to the DCCZ method, OXIDE Corporation has adopted a range of crystal growth technologies since it was founded.
- Different combinations of elements result in an infinite number of single crystal types, and the optimal crystal growth method varies depending on their respective applications.
- We use our knowledge of various types of equipment, raw material blends, growth conditions, and other factors to create new materials and enhance their quality.
- Particularly for use in lasers, high-quality single crystals are required.

Growth method	CZ method	FZ method	TSSG method	VB method	DCCZ method
Equipment					
Growth method characteristics	Enables growth of large single crystals	 Enables growth of high- purity single crystals without contamination from crucible impurities Perfect for test production of single crystals 	 Enables growth of high- quality single crystals 	 Enables growth of large single crystals 	 Raw materials can be added during growth Enables growth under the same conditions from start to finish

[Core technology (1)] Types of crystal that can be manufactured using each method



[Core technology (2)] Wavelengths of light and their applications

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The characteristics of light vary according to its wavelength, and these characteristics are used in a variety of fields.



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[Core technology (2)] Frequency conversion technology

- Frequency conversion is a technology for changing the wavelength of light.
- UV laser light is generated through frequency conversion of infrared laser light, by passing it through an optical single crystal.
- In particular, the performance and reliability of deep UV laser light, which is a short wavelength of 190-280nm, is significantly affected by the performance and quality of the crystal.
- Our deep UV lasers leverage the knowledge and technology we have accumulated in relation to the manufacture, machining and utilization of OXIDE Corporation's optical single crystals to achieve world-leading lifespans and levels of power output.



Products that use single crystal growth technology and frequency conversion technology

- OXIDE Corporation develops, manufactures, and sells optical single crystals for use over a wide range of wavelengths.
- The expected field of application depends on the wavelength.



Field of application



Healthcare



Semiconductor inspection



Micromachining



Energy-saving lighting



Quantum technology

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The team members supporting our core technologies

OXIDE Corporation is home to many specialist engineers with a track record in the fields of crystals and optics.



Proportion of officers and employees engaged in R&D and manufacturing will hold a PhD or Masters degree

-	Yasunori Furukawa (Doctor of Engineering)						
6	Role	Research field	h-index*	Number of references	Number of citations		
	President	Single crystals	31	154	3,997		



liroyuki Ishibashi (Doctor of Science)							
Role	Research field	h-index*	Number of references	Number o citations			
Director	Single crystals	21	91	1,430			



Yutaka Anzai	(Doctor of	Engineering)
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	Role	Research field	h-index*	Number of references	Number of citations
2	Senior Scientist	Single crystals	11	15	314

Kazuo Fujiura (Doctor of Engineering)

Role	Research field	h-index*	Number of references	Number of citations
Director	Lasers	15	71	873

Yushi Kaneda (Doctor of Engineering)

E.	Role	Research field	h-index*	Number of references	Number of citations	
	Research Advisor	Lasers	19	96	1,453	

*The h-index is a metric conceived by physicist Jorge E. Hirsch based on the number of citations in the Web of Science citation database, and shows the relative contribution made by a researcher's work based on the number of papers written and citations made.

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OXIDE

- **1 Company information**
- 2 Our strengths

3 - Business portfolio

- 4 Overview of business
- 5 M&A, support for startups
- 6 SDGs/harmonious coexistence with the community
- 7 Financial/risk information



OXIDE and Raicol

In order to continue to make the world a better place through crystal and optical technology, our aim is to work with Raicol Crystals Ltd. in the field of optics to create a global leading company.

OXIDE CEO Yasunori Furukawa

> Raicol Crystals CEO Aner Yarden

We always keep moving forward, and never lose the mission to make the world a better place.

[Business portfolio] Expanding and growing our fields of business



It gives us entry to the three new fields of Space & Defense, Medical Aesthetics, and Energy.



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FY2/24 Mainstay fields

Further increases in market share in existing businesses (Semiconductors, Healthcare)



Accelerate research in Quantum Physics and Power Semiconductors fields



Invest in/support deep-tech startups



OXIDE

- **1 Company information**
- 2 Our strengths
- **3 Business portfolio**

4 - Overview of business

- **5 M&A, support for startups**
- 6 SDGs/harmonious coexistence with the community
- 7 Financial/risk information



Overview of business

- OXIDE Corporation is engaged in the development, manufacture, and sale of single crystals, optical components, and laser light source equipment.
- In the Frontier Technology business, we are leveraging our core technologies to research and develop new products.
- By making Raicol a subsidiary, we have expanded the areas covered by the Frontier Technology business.
- Two areas in which we have successfully mass-produced from R&D are the Semiconductor business and the Healthcare business.
- Through our initiatives in the Frontier Technology business, we aim to create businesses No. 4 and No. 5.



Frontier Technology



New product R&D that leverages core technologies

* The Optical Measurement & Frontier Technology business has been renamed the Frontier Technology

This name was originally applied to the business because there were more optical technologies in the optical measurement field, but following recent trends in business development the number of applications outside the optical measurement field has increased, and so we have changed it to the Frontier Technology business.

Semiconductor business

Manufacture of single crystals and lasers used in semiconductor wafer inspection systems



Healthcare business

Manufacture of single crystals for PET equipment used to diagnose cancer

And more...



No. 5

No. 4

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Breakdown of net sales by business in FY2/23

The Semiconductor business accounted for 56% of net sales.



Semiconductor businessme



[Semiconductor] Semiconductors in daily life



[Semiconductor] Use of DUV lasers for semiconductor inspection

- OXIDE Corporation develops, manufactures and sells single crystals and DUV lasers used in semiconductor wafer inspection systems.
- **During semiconductor production, silicon (Si) wafers undergo multiple inspection processes.**
- We have achieved global market shares for frequency conversion single crystals and DUV lasers of 95% and 30% respectively, and continue to aim for incresed market share particularly in the field of ultraviolet lasers.



[Semiconductor] FY2/23

- The Semiconductor business was up 31.4% YoY, contributing significantly to increased sales.
- This was due to steady growth in new laser sales.

(Million yen)

	FY2/22	1Q	2Q	3Q	4Q	FY2/23	YoY	Vs previous forecast	Previous forecast
Net sales	2,465	692	952	707	886	3,239	+31.4%	101.8%	3,181



[Semiconductor] Net sales forecast (Consolidated)

In addition to the increase in production capacity with Factory No. 4, the carry-over from the previous fiscal year will also contribute to the forecast of a 53.7% increase in net sales.

(Million yen)



[Semiconductor] Prospects for the expansion of the business

- Over the past three years the business has grown at an annual rate of more than 30%, and we expect increases in units shipped and continued growth going forwards.
- After every set period (1-2 years), the laser equipment we sell requires the single crystal and the optical unit to be replaced as a result of deterioration caused by normal usage.
- Following increases in the number of units in operation at semiconductor manufacturing facilities and new sales of equipment, we expect maintenance demand to increase as well.
- The business model has an element of recurring income, with maintenance sales increasing in cumulative fashion after new sales have been made.





Change in Semiconductor business net sales over time

[Semiconductor] Market environment for semiconductor wafer inspection systems

- Against the background of a global trend toward increased economic security and rising demand for semiconductors, construction of new manufacturing facilities is moving forward in various countries around the world.
- Following the increase in demand for semiconductors, demand for semiconductor wafer inspection systems is also rising.



Global construction starts for new semiconductor manufacturing facilities

Source: SEMI

Global market forecast for semiconductor wafer inspection systems

Source: Global Semiconductor Production/Test/Inspection Equipment Market Yearbook 2021 (Global Net Corp.)

[Semiconductor] Orders received and order backlog

- Although pass rate of the acceptance test for externally procured parts temporarily declined in 3Q of FY2/23, it has been recovering since 4Q.
- Orders were temporarily adjusted to focus on solving the problem in 2H of FY2/23.



[Semiconductors] Strengthen structures for mass production and maintenance

- Working to expand facilities and manufacturing space to address rising orders and increases in maintenance demand.
- Expanding the cleanroom at the Yokohama office and construction of Yamanashi Factory No. 4 are underway.
- Manufacturing facilities are also designed and manufactured in-house, and we strive to improve productivity and quality by incorporating day-to-day feedback from production sites to improve equipment.



[Semiconductor] Technology trends in DUV lasers for semiconductor inspection

- Along with the miniaturization of semiconductors, it has become necessary to detect smaller defects in a short time.
- Two of the trends in laser light source technology are the moves towards shorter wavelengths and higher power outputs.
- Our 266 nm products are used in the world's most advanced inspection equipment.





[Semiconductor] Laser technology R&D

For laser technology, in addition to strengthening existing products (semiconductor inspection), we are moving forward with research and development for cutting-edge/next-generation products.



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Healthcare business







From crystals to equipment

From tests to treatment







Towards a more secure future

[Healthcare] OXID Scintillator single crystals and PET scanning equipment used to diagnose cancer

- PET scanning equipment is used to diagnose cancer by detecting radiation emitted by a radiopharmaceutical injected into the patient that forms concentrations in cancerous cells.
- A scintillator single crystal is a crystal that emits light in reaction to radiation, and is an absolutely essential material for the PET scanning equipment.
- OXIDE Corporation develops, manufactures, and sells scintillator single crystals, and continue to aim for increased market share.



OXIDE Corporation products used in PET scanning equipment



PET scanner structure



[Healthcare] Effects of improved scintillator single crystal performance



High-quality scintillator single crystal

Clearer diagnostic images

The images obtained from a PET scan are clearer, leading to more accurate diagnoses.

Reductions in the amount of radiopharmaceuticals used

Because diagnoses can be made even with smaller amounts of radiopharmaceuticals, the physical burden on the patient is reduced.





Reductions in scanning time

Because diagnosis can be made in a short time, the physical and mental burden on the patient is reduced.





[Healthcare] FY2/23

3Q net sales reached a record high, but 4Q sales were weak due to inventory and production adjustments by customers.

(Million yen)

	FY2/22	1Q	2Q	3Q	4Q	FY2/23	YoY	Vs previous forecast	Previous forecast
Net sales	1,711	490	467	598	216	1,772	+3.5%	90.9%	1,950



[Healthcare] Net sales forecast (Consolidated)

Sales of PET scanners for cancer diagnosis are expected to decline by 20% due primarily to the slowdown of the U.S. economy. On the other hand, sales of PET scanners for Alzheimer's disease diagnosis are expected to increase, making the overall decline minor.



[Healthcare] Market environment for PET scanning equipment



The market for PET scanning equipment is expected to grow steadily at a compound annual growth rate of 4.8%.



[Healthcare] New market challenges ahead Expectations for brain PET (1)

- Brain PET scans are one of the methods used to detect the amyloid beta substance that is the cause of Alzheimer's disease, a type of dementia.
- In Alzheimer's disease, PET scans play an important role in early detection, diagnosis, and in monitoring progression.
- PET scans are expected to be used to provide objective metrics for determining the onset and progression of Alzheimer's disease.



[Healthcare] New market challenges ahead Expectations for brain PET (2)

- The number of dementia sufferers is more than four times that of cancer victims, and brain PET scanners are expected to grow in popularity.
- Alzheimer's disease medication Lecanemab was granted accelerated approval by the FDA in the U.S. in January 2023.
- The increased use of medication is expected to lead to a rise in demand for scanning.
- We are engaging in sales activities aimed at achieving the adoption of our scintillator single crystals in brain PET scanners.





Changes in accumulation of PET radiopharmaceuticals following onset and progression of Alzheimer's disease

Source: National Institutes for Quantum Science and Technology press release

Frontier Technology business



[Frontier Technology] Overview

- Leveraging its core technologies, the Company has researched and developed new fields and applications, and is selling some products.
- In addition to engaging in its own research, OXIDE Corporation receives R&D on a consignment basis from companies and university research bodies from around the world.
- Using its vertically integrated business model, it offers optimal solutions to customers in such areas as single crystal growth, wafers machined from single crystals, chips, optical components, and laser light source equipment.



Single crystals for frequency conversion



Phosphor single crystals



Single crystals for optical isolators



Single crystals for lasers



Optical single crystal

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[Frontier Technology] FY2/23

Spot sales to research institutes contributed to a 27.9% YoY increase.

	FY2/22	1Q	2Q	3Q	4Q	FY2/23	YoY	Vs previous forecast	Previous forecast
Net sales	579	236	123	153	228	741	+27.9%	100.3%	739



(Million yen)

[Frontier Technology] Net sales forecast (Consolidated)

Net sales will increase 179.8% in FY2/24 now that Raicol is a subsidiary.

(Million yen)





Mainstay fields of business and R&D activity

- OXIDE Corporation focuses on the fields of quantum Physics and Power Semiconductors.
- By making Raicol a subsidiary, we have added the fields of Space & Defense, Energy, and Medical Aesthetics.



Quantum entanglement light source modules (Quantum communication devices)



Power semiconductors (SiC single crystals/single crystals for GaN substrates)



Global niche market



5G (Single crystals for optical isolators)



Radioactive contamination monitors (GPS single crystals)

Laser illumination (Phosphor single crystals/devices)



Mass market where we have competitive advantages

MicroLED (Femtosecond lasers)



Photomasks (mask writing lasers)



[Quantum Physics] Quantum technology

- **u** "Quantum" is a general term for extremely small units of energy and matter (e.g. photons, atoms).
- **—** "Quantum technology" is a next-generation technology that makes use of the special characteristics of quantum.
- Quantum technology is expected to drive the expansion of a wide range of industries, including finance, energy, defense, drug discovery, and transport.



[Quantum Physics] Working on quantum cryptography communication with LQUOM

- There is a risk that when quantum computers become a reality, it will become possible to instantaneously decrypt existing encrypted communications.
- As a countermeasure, work is progressing on the commercialization of new encryption methods that use quantum communications (quantum cryptography communication)
- In partnership with LQUOM, which is working to achieve long-distance quantum communications, we aim to realize a quantum cryptography communications network.



- **LQUOM** has core technology related to quantum repeater equipment that will enable long-distance quantum communications.
- OXIDE Corporation has core technologies related to optical single crystals and frequency conversion elements that are required for long-distance quantum communication systems.
- By blending the technologies of the two companies, we will accelerate our entry into the market.





[Quantum Physics] Synergies with Raicol

- We can provide almost every frequency conversion element used in the field of quantum communications.
- Fusing the elements and modularization technology of the two companies enables us to aim at entering the market for light sources used in quantum communications.
- The opening up of new customers will proceed more efficiently, and our expansion into the quantum technology field as a whole will take place over a broader front.



[Quantum Physics] Market forecast for the quantum technology field

- Working with LQUOM, OXIDE Corporation aims to accelerate the development of the quantum cryptography communications field and expand into downstream applications.
- In addition, through our collaboration with Raicol, we will not only address cryptography communications but also establish control over the market for core components upstream of the quantum technology field.



Source: OXIDE Corporation, based on Inside Quantum Technology materials

Source: Inside Quantum Technology

OXIDE [Power Semiconductors] Next-generation power semiconductor materials

SiC single crystals

Supporting social infrastructure through High-breakdown voltage and Low loss performance



Supporting information infrastructure through High-speed and High-frequency performance

[Power Semiconductors] Power semiconductors in everyday life

Next-generation power semiconductors to achieve carbon neutrality





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[Power Semiconductors] Rapid growth in power devices market

- The global power semiconductor market is growing rapidly.
- FY2022 forecasts for the SiC device market in 2030 were revised up to 5.2 times that of the FY2019 forecast for 2030.



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Source: OXIDE Corporation based on Fuji Keizai Group Co., Ltd. materials

Power semiconductors

Importance of domestic production of SiC single crystal wafer



🛛 Overseas maker 📕 Domestic maker 🔳 Others

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Power semiconductors

Green Innovation Fund led by Japanese government

The Green Innovation Fund business and "next-generation digital infrastructure construction" project Development of ultra high quality, 8-inch, low-cost SiC wafers



[Power Semiconductors] Advantages of SiC single crystals created using the solution growth method

- OXIDE Corporation is working with UJ-Crystal, a startup spun off from Nagoya University, on SiC single crystal growth using the solution growth method.
- The solution growth method is expected to enable the manufacture of SiC single crystals with fewer defects compared to those produced by the other growth methods, which involve sublimation.
- SiC single crystals produced using the sublimation growth method are of n-type, but the solution growth method can be used to produce both n-type and p-type crystals, leading to an expansion of applications.
- Because crystal growth can be performed at low temperatures, energy savings are expected at the manufacturing stage, making it an environmentally friendly growth method.



Larger diameter

Enables larger diameters without thermal strain.

Low defect density

Small temperature gradients result in few defects.

Growth speed

The speed of growth is limited by the speed of carbon supply, and temperature gradients are not necessary.

Low environmental impact

Crystal growth temperature is lower relative to that of other growth methods, and is environmentally friendly.

[Power semiconductors] Progress in development of SiC single crystals



Research and development is proceeding according to plan in collaboration with consortium member UJ-Crystal.



6-inch SiC single crystals

- Growth conditions were optimized using AI machine learning techniques in an growth environment.
- ✓ We discovered parameters that reduce defects specific to the solution growth method.
- ✓ Based on these, we are working to increase crystal length and speed up growth.



Factory No. 5

- We have completed construction of Factory No. 5 next to the Yamanashi head office, for the purpose of promoting SiC R&D.
- ✓ 10 or so items of growing equipment have been installed, and we will accelerate development.
- ✓ We have committed additional engineers to reinforce the structure for accelerating research.



[Power Semiconductors] SAM business area

- The SAM (ScAIMgO₄) material manufactured by OXIDE Corporation is used as a substrate material for growing power semiconductors (GaN).
- SAM is also expected to be used as a substrate material for growing high-brightness LEDs (InGaN).





Expected fields of application

Power semiconductors (GaN)



Laser illumination (InGaN)



[Radioactivity measurement] Gadolinium PyroSilicate (GPS) as a next-generation single-crystal scintillator

- **GPS** (Ce:Gd₂Si₂O₇) is a high-performance, next-generation scintillator single crystal.
- The LGSO crystal that constitutes the mainstay product of the Healthcare business is especially suited to the detection of gamma radiation, but GPS has excellent detection performance for beta and alpha radiation as well as gamma radiation.
- With its high temperature resistance, it enables stable measurements even in environments where traditional scintillators cannot be used.

Expected fields of application

R&D activities



Resource exploration (radioactivity logging)







Scintigraphy (diagnostic equipment)



- Increasing the number of customer evaluations in radioactivity contamination monitoring applications
- Developing large crystals in response to customer requests

[R&D activities] Progress made in FY2023

Product	Progress						
SiC single crystals	 Promoted R&D collaboration with UJ-Crystal Made progress with construction of Factory No. 5, strengthened R&D structure 						
GaN substrate single crystal	• Under evaluation by customers $ \int_{Crystal growth} for the papers co-authored with collaboratinguniversities (Meijo University, Kyoto University) $						
Quantum communication devices	 Commenced R&D collaboration with LQUOM By making Raicol a subsidiary, we strengthened our lineup of crystals and devices required for the field of quantum physics 						



Space & Defense field





Size of global market for rangefinders



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Main applications

: Altimeters for artificial satellites Laser rangefinders Laser sights

Products

: KTP crystals, RTP crystals

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Medical Aesthetics field





Size of global market for laser depilation USD million

Main applications

Lasers for depilation Lasers for treating skin pigmentation Lasers for tattoo removal

Products



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(Source: OXIDE Corporation, based on market research report by Global Information, Inc.)



[Raicol] Synergies from cross-selling

- Raicol already has extensive sales channels in all regions of the world, primarily in the US and Europe, as well as a variety of knowledge and experience.
- In particular, we expect synergies from cross-selling in the fields of Space & Defense, Medical Aesthetics, and Energy.





OXIDE

- **1 Company information**
- 2 Our strengths
- **3 Business portfolio**
- **4 Overview of business**

5 - M&A, support for startups

- 6 SDGs/harmonious coexistence with the community
- 7 Financial/risk information



A&D and M&A initiatives to accelerate growth





Initiatives to support startups

Objectives

One of OXIDE Corporation's management philosophies is to use the results of outstanding research from universities and national institutes of research to benefit society, and we seek to provide support for commercializing the results of research, and to startups.



We focus on the distinctive length of time required in the deep-tech field from basic research to commercialization, and consider investments and support measures tailored to the stage of business.




Support for startups from NIMS

- OXIDE Corporation has signed a memorandum with NIMS to provide support for startup spun off from NIMS.
- By using the management techniques that we have developed for deep-tech startups for the benefit of others, we aim to help the commercialization of new technologies and materials.



オキサイドとNIMS、スタートアップ支援に向けて連携覚書を結結

株式会社オキサイド(本社:山梨県北社市武川町牧原 1747 番地 1 代表取締役社長 古川保奥 以下「オキ サイド」)と国立研究開発法人物買・村料研究機構(所在地 茨城県つくば市干現 1-2-1 理事長 宝野和博 以 下「NIMS」)は、スタートアップ支援に向けた連携覚書を結結しましたのでお知らせします。



オキサイドと NIMS は、これまでも、NIMS 免スタートアップに対する経営相談や、スタートアップ支援制度への 助言などを NIMS がオキサイドから受けるという協力関係にありましたが、今回、両者でオキサイドの NIMS スタ ートアップ支援の覚書を正式に総結することにいたしました。今後、NIMS が持つ技術の社会実装をより加速させ ることを目指し、オキサイドは NIMS のシード技術の育成から会社設立後の経営サポートを現極的に行ってまい ります。

オキサイドは、自身も NIMS 発のベンチャー企業であり、ディーブテック分野におけるスタートアップ国有の経 言ノウハウを後進のスタートアップに還元することは社会貢献としての意味合いも強いと考えております。今回 の連携により日本の基礎研究をベースにしたスタートアップが更に活躍し、テクノロジーを通して様々な社会課 題を解決する一助になればと考えております。

またNIMSは、物質や材料科学の基礎研究・基盤的研究開発に特化した国立研究開発法人であり、材料科学 分野では世界トップレベルの研究成果を創出しています。NIMSの研究成果からは、オキサイドを含めこれまで 18 社のベンチャーが創業されましたが、我が国の素材・化学産業の更なる発展を支えるべく、より一層の優れた スタートアップの創出とそのための支援強化が求められています。

今回の連携により NIMS 発ベンチャーであるオキサイドの過去20年にわたる成長と経営の経験ノウハウを新 たなスタートアップに取り込むことで、新材料・新技術の社会実装を強力に後押しするだけでなく、素材・化学分 野での新産業創出を推進してまいります。

OXIDE Corporation press release, March 24, 2023



- **1 Company information**
- 2 Our strengths
- **3 Business portfolio**
- 4 Overview of business
- 5 M&A, support for startups
- 6 SDGs/harmonious coexistence with the community
- 7 Financial/risk information



SDG initiatives (1)

- In accordance with our corporate philosophy, we will promote the development of products that resolve social problems, and contribute to the development of society.
- The Company has formulated the OXIDE Code of Conduct as an SDG initiative, and seeks to maintain growth through the development of technologies and products that are of use to the world, in preparation for a sustainable society.

OXIDE Corporation's SDG initiatives



Reduce environmental impacts/contribute to society/contribute to communities

- Promote the further development and expansion of products and services that resolve social problems
- Take steps to reduce CO₂ emissions
- Engage actively in social contribution activities, including donations and volunteer work

Cultivate a positive organizational culture anddiverse human resources	Put in place structures for adapting to laws and regulations and for environmental management
 Launch initiatives to revitalize the organization by addressing mental health issues and introducing health management 	 Establish structures and frameworks aimed at fully instilling our approach to compliance with laws and regulations
Draw up a three-year plan for human resources development	Establish risk management systems to enable business continuity



SDG initiatives (2)

Toward a carbon-neutral future through the power semiconductor business

Green Innovation Fund Next-generation Digital Infrastructure Construction project

We aim for a carbon-neutral future through R&D into ultra-high-quality SiC wafers for next-generation power semiconductors.

Participation in the Ministry of Economy, Trade and Industry's GX League Basic Concept

OXIDE Corporation has endorsed the Basic Concept, and seeks to build a future in which a carbon-neutral society and economy can coexist.



The GX League was established in 2022 as a space for discussions between the government and private-sector companies to facilitate market creation and rulemaking, with the aim of forming a sustainable vision for carbon neutrality by 2025. (Full-fledged operation beginning in April 2023)





SDG initiatives (3)

Fostering a positive organizational culture in which diverse human resources can actively participate

OXIDE Corporation has obtained the Yamanashi Erumin certification as a company that is working to promote female empowerment



"Yamanashi Erumin" is a unique certification awarded by Yamanashi Prefecture to companies who work to promote female empowerment.

Our initiatives

Equal working opportunities

At OXIDE Corporation we offer equal opportunities to all, and our recruitment activities place great importance on individual characteristics such as skills and personality, regardless of sex.

Creation of a comfortable working environment

The Company is engaged in creating a working environment that is comfortable, beginning with working hours. Figures for FY2021 show that the average for combined overtime hours and hours worked on days off was less than 45 hours for all months.

Formation of diverse careers

There are multiple examples at OXIDE Corporation of non-regular employees converting their employment to regular status. It is also possible to choose a pattern of working tailored to the lifestyle of the individual.







Corporate Social Responsibility

Results of our activities in FY2023



Provision of support to Yamanashi YMCA International Charity Run

The Yamanashi YMCA International Charity Run is a relay race competition that aims to not only support children with disabilities, but to raise social understanding and interest in disabilities. OXIDE Corporation is a supporter of this competition.



Provision of support to Mount Fuji Innovation Camp

The Mt. Fuji Innovation Camp is a startup festival that targets entrepreneurs and other people wishing to develop new businesses. OXIDE Corporation supports this event with the objective of providing support to startups.



Donations to the Yamanashi Green Scholarship Foundation

The Yamanashi Green Scholarship Foundation offers a scholarship system to support children who find it difficult to attend high school due to their family circumstances or other factors.

Donations to Yamanashi schools (Mukawa Elementary School and Hokuto High School)

In order to further enrich school educational facilities and the teaching environment, OXIDE Corporation has made donations to local educational bodies. This is an initiative to set up environments to nurture those who will become the next generation of the community by increasing the number of spaces where each and every child has the opportunity to demonstrate their abilities freely and to achieve rapid personal growth.







- **1 Company information**
- 2 Our strengths
- **3 Business portfolio**
- 4 Overview of business
- 5 M&A, support for startups
- 6 SDGs/harmonious coexistence with the community
- 7 Financial/risk information

Results vs plan [Personnel] FY2/23

Hiring was in line with the plan and mainly allocated to the Semiconductor business.



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Results vs plan [R&D Expense] FY2/23

We invested 675 million yen, up 114.3% from the fiscal year ended February 28, 2022, mainly to boost R&D related to power semiconductors.



Results vs plan [Capital investment expense] FY2/23

We invested 1,355 million yen, up 35.1% from the fiscal year ended February 28, 2022.
 Some parts of the plan are scheduled to be implemented in the fiscal year ending in February, 2024. (Million yen)



Financial forecasts (Non-consolidated) for FY2024

We expect a 26.8% increase in net sales, a 26.8% increase in operating profit, and a 37.4% increase in ordinary profit.

(Million yen)

	EV2/22					EV2/24	VoV
		1Q	2Q	3Q	4Q	F12/24	TOT
Net sales	5,752	1,315	1,718	2,011	2,250	7,294	+26.8%
Gross profit	2,279	368	650	788	971	2,777	+21.8%
SG&A	1,742	582	506	518	490	2,095	+20.3%
Of which, R&D expense	675	243	196	205	170	813	+20.5%
Operating profit	537	-214	144	270	481	681	+26.8%
Non-operating income/loss	150	85	-9	176	11	263	+74.9%
Ordinary profit	687	-129	135	446	492	945	+37.4%
Total depreciation and amortization	356	107	122	139	147	514	+44.3%

Financial forecasts (Consolidated) for FY2024

Tront and 1055 from Raicol are included from 2%. Operating profit is concentrated in 21.						(Million yen)
	1Q (Non- consolidated)	2Q (Consolidated)	3Q (Consolidated)	4Q (Consolidated)	FY2/24 (Consolidated)	Reference: FY2/23 (Non- consolidated)
Net sales	1,315	2,183	2,527	2,745	8,773	5,752
Gross profit	385	890	1,053	1,222	3,554	2,27
SG&A	576	655	693	679	2,603	1,742
Of which, R&D expense	242	256	289	252	1,039	67
Additional expenses associated with consolidation*	38	145	145	147	476	_
Operating profit	-229	90	215	395	471	53
Non-operating income/loss	68	-34	158	-11	181	15
Ordinary profit	-161	56	373	384	652	68

Calculated based on an exchange rate of 130 yen to the dollar and 37.7 yen to the new shekel.

* Additional costs associated with consolidation include amortization of goodwill (206 million yen), stock compensation expense (158 million yen), PMI-related expenses (68 million yen), and differences in accounting standards (43 million yen).

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Management indicators

Management indicators

Net sales growth: 20%

Since the Company was founded 22 years ago, we have roughly doubled sales every five years. We believe that maintaining or raising this same rate of growth going forward is important, and have designated net sales growth as a management indicator.

Operating margin: 10%

This is widely used for management analysis among manufacturing companies in Japan, and we have thus designated the operating margin as a management indicator.



Factors behind divergence from FY2/23 forecasts (announced April 13, 2022)

Net sales growth (forecast: 33.3%; actual: 20.9%)

In the Semiconductors business, a decline in pass rates for certain procured components in 3Q led to a slump in sales of laser products, and a shortfall of approximately ¥400 million.

In the Healthcare business, inventory and production adjustments at a major customer resulted in limited growth in net sales in 4Q.

As a result, the net sales growth fell short of expectations by 12.4 points, to 20.9%.

Operating margin (forecast: 11.1%; actual: 9.4%)

In 1Q and 2Q the operating margin increased due to improvements in productivity in the Semiconductors business and an upward revaluation of inventory in the Healthcare business caused by rising raw material costs. However, the increase in procurement volumes that we implemented to minimize the impact of lower pass rates for procured components in 3Q and maintain production significantly depressed profitability.

As a result, the operating margin fell short of expectations by 1.7 points, to 9.4%.

Medium-Term (FY2024-FY2026) Management Plan (Consolidated)

We forecast a substantial increase in sales, resulting in a record high in FY2/24.

Sales are expected to increase in the Semiconductors business as a result of the effects of capital investment. In the Healthcare business, while we project steady growth in sales for PET scanning machines for cancer diagnosis, we also expect a certain contribution from sales of PET scanning machines for diagnosis of Alzheimer's disease.

We also expect the Frontier Technology business, which includes the business of Raicol, to contribute to increased sales of the Group as a whole. The operating margin in FY2/24 will decline due to M&A-related expenses, but we plan to achieve an operating margin in excess of 10% in FY2/26.



Balance sheet

OXIDE

(Million yen)

Total assets increased by 2,081 million yen.



Cash flows

Financial cash flows were positive to cover the negative operating and investing cash flows.



[Personnel] (Consolidated)

In FY2/24, we plan to increase personnel by 65 people. We will increase personnel in the Semiconductor business.

Number of employees at end of each fiscal year

[R&D expense] (Consolidated)

In FY2/24, we plan to spend 1,039 million yen on R&D.

[Capital investment expense] (Consolidated)

In FY2/24, we plan to spend 2,684 million yen on capital investments.

Use of Funds Provided by Listing of the Company's Stock (as of February 28, 2023)

- The proceeds of new shares issued at the time of the listing of the Company's stock have been allocated in accordance with the original plan.
- Investment in Factory No. 4 has been partly delayed due to delays in the delivery of construction materials for the building.

(Million yen)

Use of funds	Planned	Amount and timing of allocation				
	amount	FY2/2022	FY2/2023	FY2/2024		
Factory No. 3	500	500				
Factory No. 4	1,223	0	334	889 (planned)		
Total	1,723	500	334	889		

*Our policy is to manage funds in stable, low-risk financial instruments, etc. until the time comes for actual allocation.

Risk information (1)

We consider the following to be particularly significant risks that could hinder the growth of our business.

Risks caused by customer trends						
Likelihood of occurrence	High	Impact	High	Risk assessment/Year on year change	Particularly significant/Unchanged	
Risk details	Our customer base is spread over manufacturers of medical devices, semiconductors, lasers and other products, located all over the world. We conduct sales activities targeting a variety of industrial sectors, and make efforts to minimize the impact of changes in the business situation of individual customer companies. However, our financial results could be negatively affected by these industries as a whole due to significant fluctuations in exchange rates, geopolitical developments, and other factors. The nature of demand for our products is that it always tracks up-front investment into next-generation products, but delays by customers in converting up-front investments to products could have a negative impact on our financial position and results.					
Countermeasures	Because we consider it a strength to provide products to a wide range of industrial sectors, including medical devices, semiconductors, and lasers, we seek to diversify risk in response to changing economic trends in Japan and overseas by further bolstering our business portfolio to avoid dependence on specific industries.					
	D					
	.	isk of dependency o	n specific custome	IS		
Likelihood of occurrence	High	Impact	High	Risk assessment/Year on year change	Particularly significant/Unchanged	
Risk details	In FY2022 and FY2023 the Company sold product to more than 120 companies, but 6 specific customers accounted for more than 80% of sales. For this reason, in the event of changes related to business or outsourcing policy by these customers or a deterioration in financial results at these customers resulting in a reduction in the amount of business transacted with OXIDE Corporation, our financial position and results could be affected.					
Countermeasures	In order to achieve its business plans and ensure future growth, OXIDE Corporation works continuously to reorganize its portfolio of customers and clarify which of them are key customers. The proportion of net sales to the 6 specific customers in FY2023 decreased by 0.2 percentage points year on year. While continuing to expand net sales to these 6 specific customers, the Company seeks to continuously create and enter markets for new applications, and to open up new customers in order to further increase net sales to other key customers, thus mitigating the risk of dependency on the previously mentioned specific customers while increasing overall net sales.					

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Risk information (2)

Risks related to procurement of materials						
Likelihood of occurrence	High	Impact	High	Risk assessment/Year on year change	Particularly significant/Increasing	
Risk details	The Company purchases and uses a variety of raw materials, optical parts and other items, some of which are specialized in nature. We work to ensure stable levels of manufacture and supply by taking such measures as purchasing from multiple vendors for important items and building up inventory, but for some of these there are no substitutes available. In particular, the lutetium oxide used for the manufacture of scintillator single crystals in the Healthcare business is produced in countries such as China and Australia, and OXIDE Corporation itself procures its supply from China. Accordingly, in the event that procurement problems arise due to state policy in China or for other reasons, OXIDE Corporation's production plans could be hindered, and our financial position and results could be negatively affected. In addition, some parts and materials used in the lasers that are the mainstay product of the Semiconductor business can only be manufactured to the quality required by OXIDE Corporation by a few companies in Japan and overseas. If the Company became unable to secure these materials, opportunity losses could result. Also, in the event that we are unable to secure materials that meet our quality standards there is the risk that this could lead to a reduction in yields, and if we were unable to pass on any resulting increases in raw material costs to customers, this could affect our financial results.					
Countermeasures	We work to ensure stable levels of manufacture and supply by taking such measures as purchasing from multiple vendors, using trading companies and others to get an early understanding of trends in markets from which we purchase product, and building up inventory. For mainstay materials for which there are limited suppliers, in addition to strengthening cooperation by coordinating closely with such companies, we promote initiatives to ensure a stable supply chain by revising procurement specifications and implementing regular monitoring of the supply situation.					
Risk of fluctuations in raw material prices						
Likelihood of occurrence	High	Impact	High	Risk assessment/Year on year change	Particularly significant/Unchanged	

Risk details	Among the raw materials used in manufacturing by oxide corporation, the lutetium oxide used for the manufacture of scintillator single crystals in the Healthcare business is a rare earth. Rare earth prices are extremely volatile, and in the event that we are unable to pass on these fluctuations in prices to customers, our financial position and results could be negatively affected.
Countermeasures	On the Management Council and the Board of Directors we seek to gain an understanding of rare earth price trends, and have built a system to enable management to make prompt decisions, such as buying raw materials ahead of the usual schedule, in the event that we detect signs of

price fluctuations. We are also working to implement a mechanism whereby we can pass on increases in raw material prices to customers.

Risk information (3)

Risks related to the overseas expansion of the business						
Likelihood of occurrence	High	Impact	High	Risk assessment/Year on year change	Particularly significant/Increasing	
Risk details	OXIDE Corporation engages in overseas transactions that include the procurement of materials and parts, and the export of our products. Approximately 74% of our net sales was derived from overseas in the fiscal year under review. Most of our sales are made to the United States, but the Company expects transactions with Asian countries, including China, to trend upward going forwards. Accordingly, in the event of sudden changes such as unexpected revisions to taxation or to laws and regulations, political or economic instability, outbreaks of terrorism or conflict, or natural disasters in the countries with which we do business, our financial results could be affected. In particular, if relationships between the United States and China were to deteriorate going forward due to trade friction between the two countries, resulting in difficulties in shipping product to China, this could affect OXIDE Corporation's financial results.					
Countermeasures	In addition to regularly monitoring the state of the business and periodically reviewing our business strategy based on risks such as changes in the international situation and in overseas economies, the Management Council and the Board of Directors strive to grasp the situation in the respective countries to which the Company sells product, and respond appropriately to changing circumstances. <the in="" situation="" ukraine=""> OXIDE Corporation has no business locations in Russia or Ukraine, and is not engaged in business in either that region. Moreover, our understanding is that the proportion of our main customers' business related to this region does not account for a large proportion of the total. Accordingly, at this point in time we judge the probability of the situation in Ukraine having a significant effect on our business and financial results to be low.</the>					
		Risk of goodwill i	mpairment losses			
Likelihood of occurrence	Moderate	Impact	High	Risk assessment/Year on year change	Significant/ -	
Risk details In March 2023, OXIDE Corporation acquired the shares of Raicol Crystals Ltd., which is now a consolidated subsidiary of the Company. Goodwill arose during the purchase of this company, but in the event that excess earning power declines sharply due to a deterioration in financial results compared to expectations at the time the shares were acquired, the financial results of OXIDE Corporation may be affected by the recording of impairment losses on goodwill.						
Countermeasures	OXIDE Corporation takes a multifaceted, whole-company approach to corporate acquisition that considers business strategy compatibility, market trends, business risks, the appropriateness of investment amounts and the investment plan, and other factors, with decisions taken only after full deliberation by the Board of Directors. In addition to holding periodic strategy meetings in each division to strengthen post-acquisition cooperation, such as engineering and marketing, we work to mitigate risk by having an officer/employee of OXIDE Corporation involved in the management of Raicol Crystal Ltd. as a board member, and by establishing a structure for administration and business promotion.					

Risk information (4)

Risks related to fluctuations in foreign exchange rates						
Likelihood of occurrence	Moderate	Impact	High	Risk assessment/Year on year change	Significant/Increasing*	
Risk details	OXIDE Corporation uses currencies other than Japanese yen for some overseas transactions. In the event of sharp fluctuations in these currencies, the business of the Company could be affected. In addition, consolidated subsidiary Raicol Crystal Ltd. closes its accounts in the local currency, the Israeli new shekel, and in the event that sharp fluctuations occur in this currency, the balance sheet and statement of income could be affected during the consolidation of the accounts. *When the Company conducts overseas transactions a weaker yen tends to increase profit, so the recent trend of yen depreciation has had a positive impact on financial results, but because we have not reduced the level of risk from the viewpoint of the impact of exchange rate volatility on the business, we consolidated subsidiary Raicol Crystal Ltd. are affected by fluctuations in the local currency, our assessment is the ret sales and profit or loss of consolidated subsidiary Raicol Crystal Ltd. are affected by fluctuations in the local currency, our assessment					
Countermeasures	When conducting overseas transactions, the Company denominates transactions with its main customers in Japanese yen. The Management Council and the Board of Directors also strive to grasp trends in foreign exchange rates, and have built a system to enable management to make prompt decisions in the event of signs of a negative impact on the Company's financial position and results. With regard to consolidated subsidiary Raicol Crystal Ltd., we continue to implement appropriate management measures in accordance with the risk hedging policy, with the objective of reducing risk.					

For other risks, please refer to "Business and Other Risks" in the OXIDE Corporation securities report.

Disclaimer

- These materials contain forward-looking statements related to the Company's outlook, plans, objectives, and other matters. These forward-looking statements are based on judgments formed by the management of the Company that were derived from the information available to it at the time these materials were created, and incorporate certain assumptions (hypotheses). Accordingly, these assumptions (hypotheses) may be affected by a variety of risks and uncertainties, and actual results may differ significantly from those expressed or implied in the materials.
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- The next Business Plan and Disclosure of Matters Related to Sustainability of Growth is scheduled to be published in April 2024.

Contributing to society through crystal and optical technologies Crystal Miracles by OXIDE

